

June 2007

Volume 4, Issue 4



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Metropolitan St. Louis Women's Council of REALTORS®

**July Meeting Cancelled Due to July 4th Holiday!**

**Next Meeting—August 2**

**August 2, 2007**  
**11:45—1:30**

**Speakers Dennis Norman, SLAR President & Paul Prince, MARIS**

**Time:**  
11:00 a.m. Networking  
11:45 a.m. Lunch, followed

by the program

**Place:**  
Sheraton Lakeside Chalet,  
Westport Plaza

**Cost:** \$15 for Reserved  
Lunches  
\$20 For Reserved Guests  
\$25 for Walk-ins

Space is limited; make your reservations by 10 a.m. Tuesday, July 31st with Patrice Pupillo-Fleshman by email: [patrice.fleshman@gmacm.com](mailto:patrice.fleshman@gmacm.com) or call: 314-812-4233

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**June Meeting Recap**

**I-64/40 CONSTRUCTION UNDERWAY! ARE YOU PREPARED?**

For those who do not travel on I-64/40 everyday consider yourselves lucky. Though in the presentation it was very clear the work needs to be done due to bridges falling apart (10 bridges will be replaced) and interchanges often difficult to get on and off, everyone needs to be prepared for the next 3 years of closures and traffic jams! Construction has already begun and though it may not seem like a lot now, things will change in 2008 when I-64/40 will be completely closed from I-70 to Spoeede. In 2009 the 5 mile

segment will reopen and a new segment will close from I-70 to Kingshighway. All lanes for I-64/40 as well as I-70 are scheduled to be fully functioning on December 31, 2009. A timeline of each closing is available at [www.thenewi64.org](http://www.thenewi64.org). There is good news! MoDot understands the frustration and therefore, participating in making things a little less of a hassle. There is a 511 number which is a number you can call to receive all traffic information such as traffic jams and estimated drive time from start to finish within using the legal speed limit. MoDot also mentioned major road (Manchester, Page, Olive etc.) traffic lights will change

quickly so that traffic does not back up. In addition, extra lanes will be added wherever needed to keep cars rolling. If the option is available, MoDot stressed to use alternate routes, carpool, take the metro link, bus, work from home, and even ride a bike to avoid chaos.

Like it or not, changes are taking place. And in the end the outcome will be worth the troubles. After all we still have the name "Highway Farty" to look forward to.

Christe Kannenberg  
HomeSource Wholesale Design  
Center



## President's Message

Summertime..., and the living is easy...?? I don't know about you, but my days are not exactly lazy ones so far this year. Working towards making your business successful is an ongoing task, and involves continual care and development.

That is why we at Women's Council can help you! Call us a "Survival Kit" for the summer heat, if you will.

When you're HOT: If you're busy, we're here to applaud your success and give you the networking opportunities to be even more successful.

When you're SWEATING: If things are a little slow for you, we're here to help you take the slow time and build relationships that will pay off in future business.

When you're FEELING LAZY: If you find

yourself dragging on with the same old routine, we're here with speakers and ideas to inspire you with a new burst of energy. When you WANT TO GET AWAY from the everyday tasks of your business: we offer monthly meetings with delicious lunches in a cool, relaxing setting with other business professionals who, like you, are working towards success.

When you are OUT IN THE SUN: If you are achieving special recognition, we will share your accomplishment with others in our membership to increase your visibility and to inspire others.

Check out the benefits of Metropolitan St. Louis Women's Council! If you are already a member, share the benefits with someone you know! Together, we can "survive" the

many fluctuations of the real estate industry!

Best Regards,  
Jan Thomas,  
2007 Local Chapter President  
Metropolitan St. Louis

## Upcoming Meetings

**July 12 St. Charles WCR Speaker**  
Kevin Courington, Courington Law Firm, "Want to stay out of real estate jail?" Contact sccwcr@msn.com

**July 26 Jeff County WCR**  
"Roads, Codes and Toads", Speaker Richard Mehdenhal, David's Banquet Center in Pevely, MO, just off Hwy 55. Contact Mary Carter, 636-931-4555

**August 2 WCR General Membership Meeting** SLAR President, Dennis Norman and Paul Prince, Maris, Speaking. Networking 11:00, Lunch 11:45

**September 6 WCR General Membership Meeting** To be Announced

**October 4 WCR General Membership Meeting** Vicki Newton, News Anchor, KMOV. Media and Perceptions of the Real Estate Market.

**October 17 WCR Business Expo,**  
Ameristar Casino

## WCR Orientation Welcomes New Members!

Thursday, June 14, 2007



New members were welcomed and complimented for deciding to join Metropolitan St. Louis WCR. Members were provided information about the organization, including committees, what each committee does, and how to become involved.

Members enjoyed the presentation and left educated and informed.

**Get Ready! Hold that Date! WCR Business Expo at Ameristar Casino  
Wednesday, October 17th  
more details coming**

# Nominations for 2008 Business Year Officers

Metropolitan St Louis Chapter of Women's Council of REALTORS® is accepting nominations for the 2008 business year. The following officers are open for nomination:

President Elect: Must be a National WCR member and a REALTOR®

Vice President in Charge of Membership: Must be a National WCR member and a REALTOR®

Secretary: Must be a National WCR member

Treasurer: Must be a National WCR member

The election will take place at the October WCR membership meeting, officers will be installed in November and take office January 1, 2008. Job requirements are on line at both the National and State websites, [www.wcr.org](http://www.wcr.org) or [www.mowcr.org](http://www.mowcr.org). Or you can contact me, Sharon Wynn at the email address or phone number below. If you would be interested in one of these positions, please feel free to nominate yourself.

Send your nominations to Sharon Wynn, committee chair, [Sharon@TheWynningTeam.com](mailto:Sharon@TheWynningTeam.com) or call 314-800-8344.

## WCR Committees

### Ambassador and Affiliate

**Patrice Pupillo-Fleshman**  
GMAC Mortgage Corp.  
314-226-4009 or 314-812-4233  
[patrice.fleshman@gmacm.com](mailto:patrice.fleshman@gmacm.com)  
**Alissa Moore**  
Liberty Mutual Insurance  
636-978-4935 x220 or  
636-734-2325  
[alissa.moore@libertymutual.com](mailto:alissa.moore@libertymutual.com)

### Awards & Recognition

**Sharon Summers**  
Countrywide Home Loans  
314-996-2688  
[sharon\\_summers@countrywide.com](mailto:sharon_summers@countrywide.com)

### Membership

**Jane Martin**  
Coldwell Banker Gundaker  
314-849-2880  
[jmartin130@charter.net](mailto:jmartin130@charter.net)

### Programs & Education

**Dan Corsair**  
Realty Executives West County  
314-495-5852  
[dan@corsair.org](mailto:dan@corsair.org)

### Public Relations

**Carolyn Mantia**  
RE/MAX Results  
314-329-9046  
[carolynmantia@remax.net](mailto:carolynmantia@remax.net)

### Ways & Means

**Maria West**  
Keller Williams Realty Southwest  
314-775-2745  
[mariawest@kw.com](mailto:mariawest@kw.com)

Do you know who are your officers for 2007 business year?

If not, check out

[www.wcrstl.org](http://www.wcrstl.org)



## Members in the News

In case you missed it, Louise Wiedermann, affiliate member with Project Technology Consulting, was pictured in the Business Section of the St. Louis Post-Dispatch on June 8th. The accompanying article was about women business owners and their successes in the business world. Great photo op! (check it out on [www.stltoday.com](http://www.stltoday.com))

Have you seen the South County Journal Real Estate section lately? There's an entire page dedicated to both articles and advertisers, who happen to be realtors.

President Jan Thomas has been a contributing writer. Hopefully, this will be spreading to other Journals, too!

Thanks to Anita Rezek, WCR member, for making this happen.

**IT'S A GREAT TIME IN ST. LOUIS**  
**Your REALTOR Doesn't Live!**

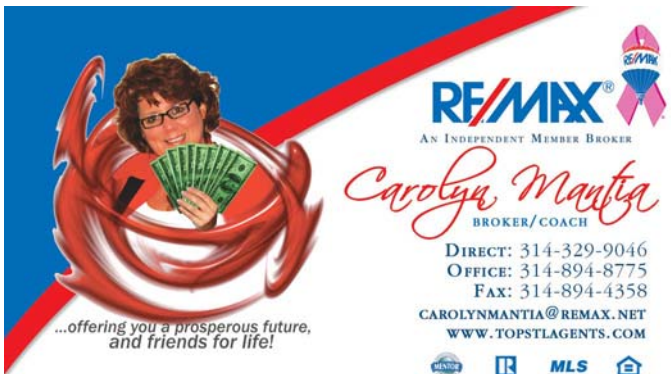
**What is REALTOR?**  
Dennis Reuter, St. Louis Association of REALTORS Membership is a local honor and an honor that is well earned. It is a recognition of a REALTOR's commitment to the profession and the community. It is a recognition of a REALTOR's dedication to the highest standards of ethics and integrity. It is a recognition of a REALTOR's commitment to the highest standards of professional conduct. It is a recognition of a REALTOR's commitment to the highest standards of customer service. It is a recognition of a REALTOR's commitment to the highest standards of business ethics. It is a recognition of a REALTOR's commitment to the highest standards of personal integrity. It is a recognition of a REALTOR's commitment to the highest standards of social responsibility. It is a recognition of a REALTOR's commitment to the highest standards of environmental stewardship. It is a recognition of a REALTOR's commitment to the highest standards of community involvement. It is a recognition of a REALTOR's commitment to the highest standards of global citizenship. It is a recognition of a REALTOR's commitment to the highest standards of human rights. It is a recognition of a REALTOR's commitment to the highest standards of peace and justice. It is a recognition of a REALTOR's commitment to the highest standards of freedom and democracy. It is a recognition of a REALTOR's commitment to the highest standards of equality and fairness. It is a recognition of a REALTOR's commitment to the highest standards of respect and dignity. It is a recognition of a REALTOR's commitment to the highest standards of love and compassion. It is a recognition of a REALTOR's commitment to the highest standards of hope and faith. It is a recognition of a REALTOR's commitment to the highest standards of courage and strength. It is a recognition of a REALTOR's commitment to the highest standards of wisdom and knowledge. It is a recognition of a REALTOR's commitment to the highest standards of truth and justice. It is a recognition of a REALTOR's commitment to the highest standards of peace and harmony. It is a recognition of a REALTOR's commitment to the highest standards of love and unity. It is a recognition of a REALTOR's commitment to the highest standards of hope and faith. It is a recognition of a REALTOR's commitment to the highest standards of courage and strength. It is a recognition of a REALTOR's commitment to the highest standards of wisdom and knowledge. It is a recognition of a REALTOR's commitment to the highest standards of truth and justice. It is a recognition of a REALTOR's commitment to the highest standards of peace and harmony. It is a recognition of a REALTOR's commitment to the highest standards of love and unity.

## AMBASSADORS COMMITTEE MEETING – ALL ARE WELCOME

Certainly you've all heard that the best way to take advantage of a networking group such as WCR is to get involved. If you haven't already, I urge you to join a committee.

With that said, we invite each of you to attend the upcoming Ambassadors meeting, which will be held from **10 – 11 a.m. on Wednesday July 18<sup>th</sup> at the St. Louis Association of REALTORS**. The Ambassadors have been responsible for creating and implementing many of the programs you see today, such as the name tags, Poker chip Seating, Networking Activities, the Listing Table, the Membership Book, Table Facilitators, and more. Our group acts as the hosts/ hostesses for luncheons and events, so we always need volunteers to: help with Registration; sell 50/50 tickets; act as Table Facilitators; act as Networking Facilitators, and more. At this next meeting, we will be brainstorming Networking Activities for August and September, signing up for August Volunteer Positions, Reviewing the Table Facilitator Program, discuss the possibility of reviving Wine Down Wednesdays, discuss Business EXPO possibilities, and talk about nominations for the Excel Award, Member of the Year, Business Woman of the Year, Officers for 2008, and Governing Board positions for 2008. We will dismiss promptly at 11 a.m. Future meetings are held by email, with "live" setting meetings occurring every other month, as needed. For more information, or to participate, call Patrice Pupillo-Fleshman at 314.226.4009, or email [Patrice.Fleshman@gmail.com](mailto:Patrice.Fleshman@gmail.com) or visit [www.teamfleshman.com](http://www.teamfleshman.com).

Can't find your ad? For only \$10 per issue, you can reach our WCR members and guests! Contact Newsletter Chair, Louise Wiedermann for more information: 636-675-0226, or [LW@projektek.com](mailto:LW@projektek.com)



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*Carolyn Mantia*  
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**Jan Thomas**  
Connecting the Pieces

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**Jan Thomas**

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